For Immediate Release

To: All Global Stone Distributors and OEMS

Date: November 2006
Re: Stone Wiring Assemblies for AC Auto Hoist Power Units
Timing: Phase-in beginning immediately

What is changing: Wiring assemblies for auto hoist push-button actuation. This change will not affect all customers or all power units.

Why the changes: Through Stone continuous improvement initiatives, the wiring assemblies were redesigned to be more robust than our previous wiring assemblies.

What changes will be seen: Most wiring assemblies will utilize a relay in the assembly instead of a limit switch. This will require two extra wires to be connected, for a total of 4 wires. The relay terminals are marked by numbers. Connections are shown below.

<table>
<thead>
<tr>
<th>Relay Terminal</th>
<th>Power Cord Connection</th>
<th>Motor Lead</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Black or Brown (L1-In)</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td></td>
<td>M1</td>
</tr>
<tr>
<td>6*</td>
<td>White or Blue (L2-Out)</td>
<td></td>
</tr>
<tr>
<td>6*</td>
<td></td>
<td>M2</td>
</tr>
</tbody>
</table>

*Two wires will come from terminal 6 on the relay; either wire can be used to connect with the cord or motor.

The wiring box size will not change. The changes involved may affect the space within the wiring box. For future replacements, please indicate the power unit model number. That will ensure the correct wiring assembly is provided.

To determine if your specific power unit is affected, please contact Technical Support at 800-477-8326. SPX Fluid Power apologizes for any inconvenience this may cause.

Sincerely,

Matthew M. Ensign
Global Product Manager
Stone Products

** ELECTRIC CIRCUIT **

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Sincerely,

Matthew M. Ensign
Global Product Manager
Stone Products

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